

# **Models for Advancing Green Chemistry Innovation: Collaborative Innovation, Open Innovation, Incubators, and Accelerators**

**Moderator: Monica Becker, GC3**

## **Presenters:**

**Greg Stillman, Ventures  
Fashion for Good-Plug and Play**

**Frank Tropper, Sr. Director-Global Programs  
NineSigma**

**Han Bevinakatti, Principal Scientist, Global R&D  
Nouryon**



# GC3 Collaborative Innovation Program

**Goal:** To advance R&D, commercialization, scaling and adoption of green chemistry technologies

## Major Strategies:

- Create opportunities for companies to collaborate to meet their common technology needs.
- Engage the entire value chain: Chemical manufacturers, brand-owners, retailers and other stakeholders.
- Strategically connect innovators to development and commercialization partners.





# Criteria for Developing & Selecting Green Chemistry Technologies

	GENERAL CRITERIA (For Personal Care, Household, and Natural/Organic Products)	ADDITIONAL WANTS
<b>1. Performance</b>		
<b>Activity</b>	Broad spectrum activity: gram-positive & gram-negative bacteria, yeast & mold	Not likely to build microbial resistance
	In formulation, at use levels, meets preservative challenge test acceptance criteria (e.g., USP 51, CTFA M-3, or similar)	
	Low number of ingredients needed to get broad spectrum activity (ideally 1 - 3 ingredients)	
<b>pH Activity</b>	pH 5 – 8	pH 5 – 10, best is pH 2 – 11
<b>Shelf Life in Formulated Product</b>	Shelf life of 2 years	Shelf life of 3 years
	Can withstand freeze/thaw	Stable from 25 to 50°C
		UV stable for 3 months in package

Articulates the need for new preservatives



Provides a set of detailed development criteria for new preservatives, including:

- Performance
- Regulatory
- Human health
- Environment
- Business factors

<https://greenchemistryandcommerce.org/documents/GC3PreservativesCriteria1.pdf>





# Collaborative Challenges to Search for and Commercialize Novel Technologies


FOLLOW US:  

 Search Our Site

 **Business** > **R&D** > [Claims](#) [Ingredients](#) [Regulatory](#) [Technology](#)

## The Green Chemistry & Commerce Council Holds Competition for New Preservatives

May 9, 2017 | [Contact Author](#)    



**7 Awards from a \$175,000 prize pool**

**Now:** Joint development work between innovators, suppliers and brand owners

## Sponsors & Participants

### CPG Companies

Babyanics  
Beautycounter  
Beiersdorf  
Colgate-Palmolive  
Johnson & Johnson  
Kao USA  
Method  
P&G  
RB  
SC Johnson  
Unilever

### Retailers

Target  
Walmart

### Preservative Suppliers

Dow  
Lonza  
Schuelke  
Symrise  
Thor

### Other Stakeholders

Environmental Defense Fund  
Minnesota Green Chemistry

# GC3 Startup Network

## Members of the GC3 Startup Network, include:



### Akron Ascent Innovations

Akron Ascent Innovations has developed a new adhesive technology platform offering a unique combination of high strength, excellent removability and reusability on a wide range of surfaces. The nanofiber-based dry adhesive offers a number of sustainable advantages compared to conventional adhesives for the consumer market, as well as industrial, electronic, and medical sectors.

[www.akronascent.com](http://www.akronascent.com)



### Checkerspot Inc.

As a design-centric materials company, Checkerspot's applications development capability brings-to-life performance materials created through biology and chemistry.

[www.checkerspot.com](http://www.checkerspot.com)



### Chinova Bioworks

Chinova Bioworks has developed a natural antimicrobial preservative using a fiber from mushrooms, chitosan. It's a broad-spectrum and clean label.

[www.chinovabioworks.com](http://www.chinovabioworks.com)



### Colorifix Limited

Colorifix is committed to a more sustainable future for textiles and fashion. By engineering a revolutionary dyeing technology using synthetic biology, Colorifix converts agricultural byproducts into a wide range of colorants for textile dyeing. By removing all harmful chemistry from the process, we dramatically reduce the environmental impact of this highly polluting sector in a cost-effective manner.

[www.colorifix.com](http://www.colorifix.com)



### Defunkify

Defunkify believes that the toxins all of us put in, on and around our bodies matter. Starting from a clean slate, using the safest ingredients and then testing for performance as well as mixture toxicity, Defunkify makes cleaning products that are both high performance and eco friendly.

[www.defunkify.com](http://www.defunkify.com)



Calling all innovators developing green chemicals, materials, products or manufacturing technologies!

## 4th Annual GC3 Technology Showcase

### Sustainable Chemistry Technology Needs from Large Strategics

The GC3 member companies listed below contributed specific chemistry technology areas for which they are actively seeking more sustainable solutions. Submissions are not limited to these categories, but preference may be given.

Apple  
BASF Corporation  
Beiersdorf AG  
Best Buy  
Eastman

HP Inc.  
Johnson & Johnson  
Kingfisher PLC  
L'Oréal USA

Lowe's  
Levi Strauss & Co.  
New Balance  
Procter & Gamble

Patagonia  
Sherwin-Williams  
Steelcase  
Target

#### Technology Areas\*

Adhesives  
Battery Technologies  
Coating Technologies  
Corrosion Inhibitors

Fabric Finishes  
Flame Retardants  
Fungicides  
Monomers/Polymers

Pigments  
Plasticizers  
Polyurethanes  
Raw materials for formulated consumer products (including personal care and household products)

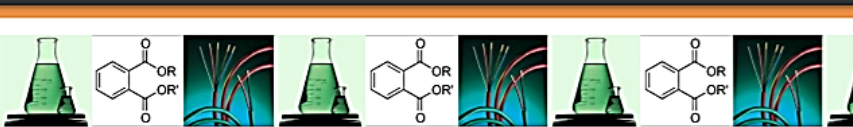
Recyclable Latex  
Recycling Technologies  
Solvents

\*For a detailed description of the needs identified within each category, click the button below.

**Detailed Technology Needs**



# Collaborative Hazard Assessments of New Chemical Technologies



Green Chemistry & Commerce Council (GC3)  
*Business & Academic Partnerships  
for Safer Chemicals*

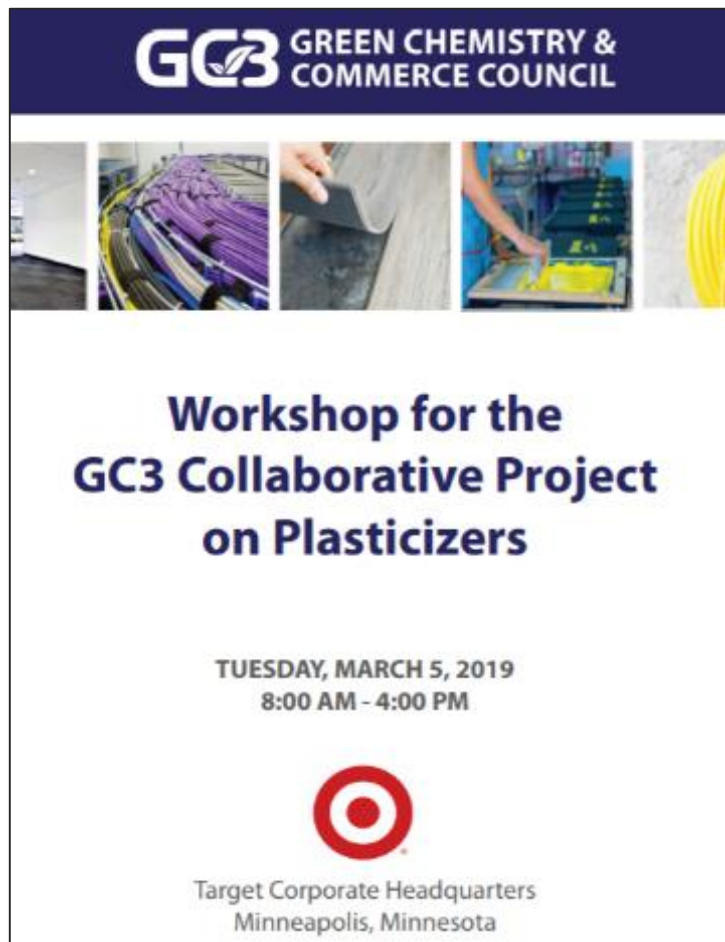
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**Chemical Hazard Assessments of  
Alternative Plasticizers  
for  
Wire & Cable Applications**

**GC<sup>3</sup>** Green Chemistry &  
Commerce Council

June 2013

# Value Chain Workshops to Identify Opportunities, Gaps and Needs to Advance Innovation & Adoption




The poster features a dark blue header with the GC3 logo and the text 'GREEN CHEMISTRY & COMMERCE COUNCIL'. Below the header is a row of three small images: a purple plastic pipe, a person working with a grey material, and a person working with a yellow material. The main text is centered and reads: 'Workshop for the GC3 Collaborative Project on Plasticizers'. Below this, the date and time are listed: 'TUESDAY, MARCH 5, 2019' and '8:00 AM - 4:00 PM'. At the bottom, there is a red bullseye logo for Target, followed by the text 'Target Corporate Headquarters' and 'Minneapolis, Minnesota'.

**GC3** GREEN CHEMISTRY & COMMERCE COUNCIL

**Workshop for the  
GC3 Collaborative Project  
on Plasticizers**

TUESDAY, MARCH 5, 2019  
8:00 AM - 4:00 PM

  
Target Corporate Headquarters  
Minneapolis, Minnesota

# Partnering with GC3 Members on Green Chemistry Innovation Programs

## Nouryon Imagine Chemistry Sustainable Chemistry Challenge



### 2019 Challenge Categories:

1. Sustainable bio-based surfactants for everyone
2. Performance-boosting nanoparticles
3. Sensing in demanding chemical environments
4. Label-free chemistries
5. Pushing the frontiers of chemical innovation

### Partners:





# Criteria for Selecting Topics for Collaborative Projects

1. Human health/environmental drivers
2. Regulatory/market pressure
3. Pre-competitive for product manufacturers/brands
4. Green chemistry innovation and adoption opportunity
5. Alignment with other GC3 efforts, e.g., RLC
6. Opportunity to partner with strategic organizations/leverage additional resources
7. Interest to GC3 members



# GC3 Plasticizer Project

## Sectors:

Electronics  
 Building Products, e.g., Flooring  
 Household Products  
 Apparel & Footwear

## Points in the value chain:

Chemical manufacturers  
 Compounders/plastic suppliers  
 Brand owners  
 Retailers

## Initial slate of projects under discussion, inc.:

- Assessment of drivers and gaps for specific products/sectors to identify high-potential areas for progress on plasticizers
- Collaborative development of “choice criteria” for plasticizers
- Develop a set of best practices to ensure safer plasticizers are designed into new products

## Current Participants

3M	
BASF	Nike
Best Buy	Shaw
Construction Specialties	Superior Essex
Eastman Chemical	Target
Emerald Kalama	Tarkett
ExxonMobil	Teknor Apex
Dell, Galata	EDF
HP	HPDC
Kingfisher	NWGC
Mexichem	TURI
Mohawk	ToxServices

# GC3 Project on Cyclic Siloxanes in Personal Care Products

(AKA cyclic silicones, cyclomethicones, e.g., D4, D5, D6 )

## EU Effectively Bans D4 and D5 in Wash-off Products

February 23, 2018 | Contact Author | Brooke Schleeauf

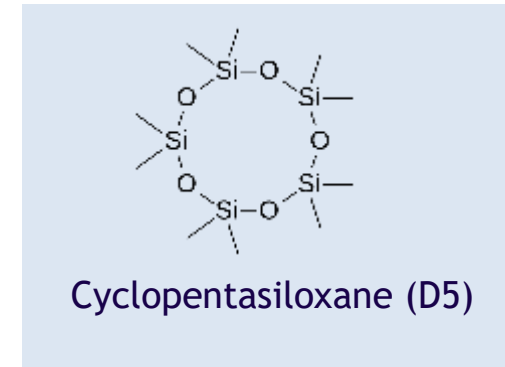


The European Commission acted to restrict the use of silicones octamethylcyclotetrasiloxane (D4) and decamethylcyclopentasiloxane (D5) in wash-off personal care products this past January.

The European Commission classifies D4 and D5 as persistent, bioaccumulative and toxic (PBT) very persistent and very bioaccumulative (VPvB) substances, respectively.

Notably, the new restriction applies only to wash-off products—D4 and D5 eventually evaporate from products intended for prolonged contact with the skin or hair and thus pose an environmental risk, whereas the ingredients enter the water supply before evaporating from wash-off products.

Applicable products containing either ingredient in a concentration higher than 0.1% will not be allowed on the European market after Jan. 31, 2020.



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# Fashion for Good

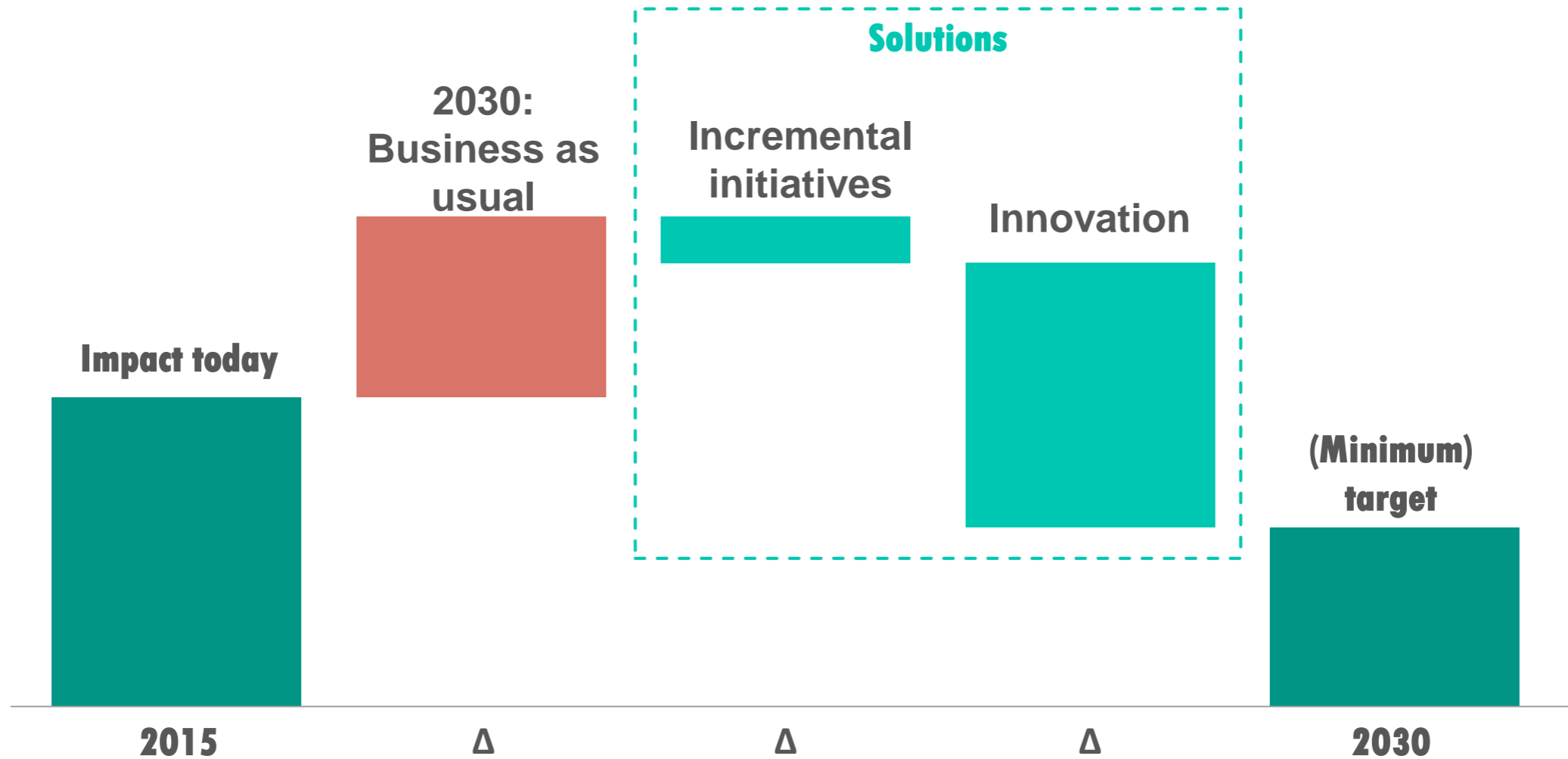
Innovation platform

GC3 Innovation Roundtable

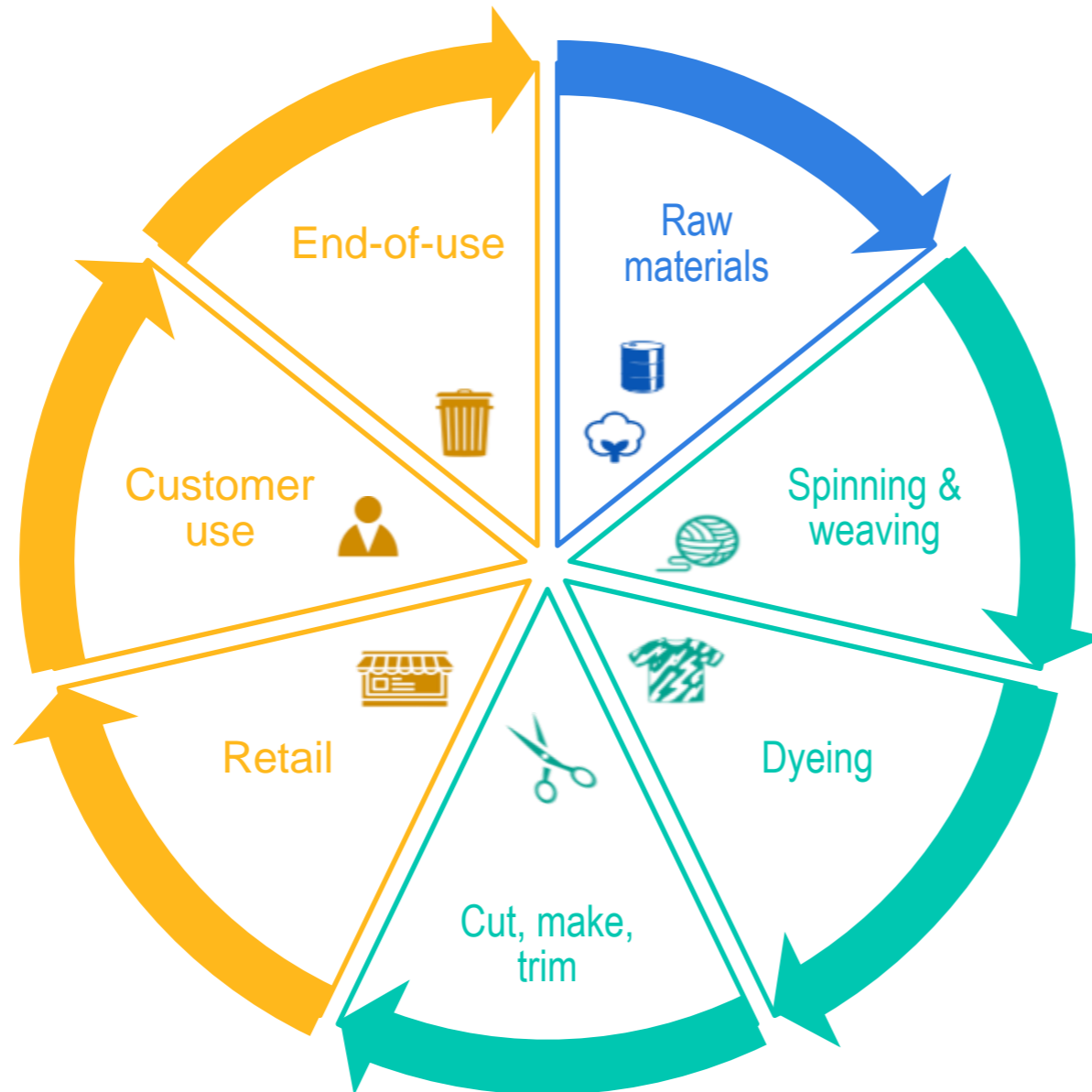
May 2019



# INCREMENTAL INITIATIVES WILL BE OFFSET BY GROWTH OF THE INDUSTRY. **INNOVATION IS NEEDED**



# COLLABORATIVE INNOVATION TO TACKLE FASHION'S BIGGEST CHALLENGES



**Collaborative Innovation creates value:**

- 1. Pre-competitive** space is abundant and does not encroach on Brand differentiation.
- 2. Cost-savings** through joint efforts.
- 3. Common industry standards** a pre-requisite for circular innovation

# OUR 3-STEP APPROACH TO DRIVING SYSTEMIC CHANGE THROUGH INNOVATION

## 1. ACCELERATE

## 2. SCALE

## 3. MAINSTREAM



FASHION FOR GOOD | PLUGANDPLAY

### Accelerator Programme

- Market validation
- Generate pilot and investment opportunities



### Scaling Programme

- Drive growth and adoption rate
- Bespoke support
- Graduates of Accelerator



### GOOD FASHION FUND

- Finance supply chain investments into circular apparel innovations
- Initial focus on Bangladesh, India and Vietnam



# DEAL FLOWS: PROVIDING INNOVATORS DIRECT ACCESS TO BRAND PARTNER



# NINESIGMA

NINESIGMA

We find, we connect.

We make **innovation** happen

Frank Tropper, Ph.D., Sr. Director – Global Programs

# NineSigma corporate highlights



## NineSigma

A pioneer in OI since 2000, NineSigma has established one of the largest and most diverse 'Global Open Innovation Networks'



- Global Presence: US, Europe, Asia



- Largest Network: 2 million+



- >5,000 OI Projects



- Experience in nearly all domains



- Broad Technical Expertise

# Services

## FINDING SOLUTIONS & IDEAS

## CREATING IMPACT

**TECHNOLOGY SEARCH**

**INNOVATION GALLERY**

**INTERNAL IDEATION PLATFORM**

**INNOVATION CONTEST**



## ENHANCING CAPABILITIES & INSIGHTS

## WORLD CHANGING

**TARGETED PARTNER SEARCH**

**EXPERT ADVISORY SERVICE**

**TECHNOLOGY LANDSCAPING**

**GRAND CHALLENGE**



# NINESIGMA IS A LEADER IN MANAGING COMPLEX PRIZE BASED OI CHALLENGES



Our Clients' prize-based challenges include:



See these and other NineSigma managed prize-based technical challenges at [www.ninesights.ninesigma.com/contests](http://www.ninesights.ninesigma.com/contests) and [www.ninesights.ninesigma.com/gc](http://www.ninesights.ninesigma.com/gc)



# INNOVATION PRIZE

Calling designers, entrepreneurs, academics and scientists to rethink the plastics system and eliminate plastics packaging waste

openIDEO

Designing  
Circular  
Solutions  
Challenge



## CIRCULAR MATERIALS CHALLENGE

How might we make all plastic packaging recyclable?



# We need everyone to work together to bring these ideas to life

## PHILANTHROPIC FUNDERS



## CORE PARTNERS



Challenge Focus:

# Recycling multi-material laminate packaging films

The solutions could be a completely new material, a new formulation or variant of existing materials, or existing materials used in a new way to create a **recyclable mono-material** or a **fully bio-based, compostable mono- or multi-material** with the potential to:

- **provide barrier properties** suitable for packaging liquid, moist or dry products.
- be **manufacturable** for consumer products packaging (eg suitable mechanical properties; safe to use in food applications).
- be **collected, recycled or composted after use**, as part of a feasible collection and sorting route (either in widely used existing systems or a system that could be developed and used widely)



# PROCESS AND OUTCOMES

## Ellen MacArthur Foundation 'Circular Materials Challenge' Timeline



**Phase 1: 'Identify New Solutions'**

**Phase 2: 'Accelerate New Solutions'**

# PROCESS AND OUTCOMES

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**Judging Panel - materials experts from leading companies in the packaging, food, recycling and materials manufacturing sectors**

- **63** qualified responses from **23** countries
- Top **30** reviewed with **13** approaches proceeding to deeper due diligence
- The judging panel found it very difficult to select the winners given the quality of the shortlisted proposals.
- **Some panel members found solutions that they could “use in their product packaging now”**

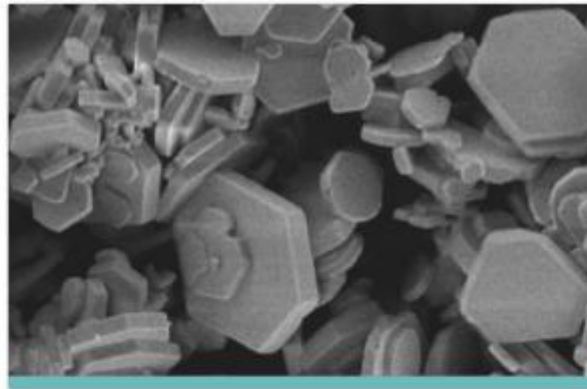
# Circular Materials Challenge winners announced!



## University of Pittsburgh

**Recyclable, flexible and durable packaging created through nano-engineering.**

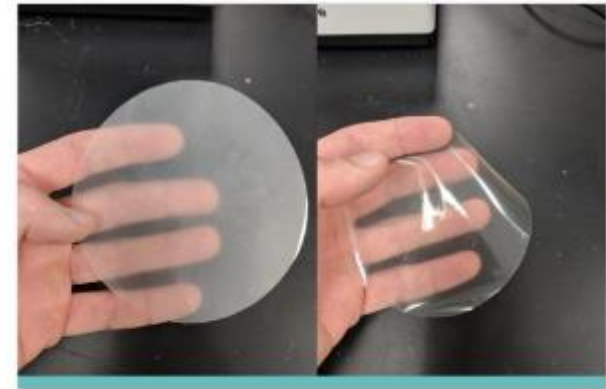
Circular Materials Challenge winner



## Aronax Technologies Spain

**A recyclable, magnetic coating that replaces multi-layered packaging.**

Circular Materials Challenge winner



## Full Cycle Bioplastics

**Packaging made from wood and plant waste, which can be fed to bacteria and turned into new plastic again.**

Circular Materials Challenge winner



## VTT Technical Research Centre of Finland

**Packaging that looks and feels like plastic, but is made from wood.**

Response quality was so good that EMF decided to reward and mentor an additional 6 organizations



## Fraunhofer Institute for Silicate Research

**An organic coating for plastic that makes fresh food packaging compostable.**

# KEYS TO SUCCESS

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- TBD: Think big / Be bold / Do good
- Committed partners and stakeholders across the value chain aligned to a common goal
- Properly define a problem with a specific target and semi-bounded solution criteria
- Provide an appealing opportunity to an engaged Solution Provider community
- Look for more than ideas to try to run with yourself
  - find partners with new expertise, insights, capabilities and technologies to reward, work with, support to achieve meaningful breakthroughs

# NIKE CIRCULAR INNOVATION CHALLENGE

The future demands a transition to a circular economy—a world in which materials can be used and reused at their highest potential. Nike is pushing the boundaries of the circular economy by transforming waste into value streams.

**MATERIAL**  
NIKE  GRIND  
**RECOVERY**  
CHALLENGE





**A COLLABORATIVE ONLINE COMMUNITY  
THAT CONNECTS INNOVATORS OF ALL SIZES**



**WWW.NINESIGHTS.COM**





# Imagine Chemistry Collaborative Innovation

GC3 Innovators Roundtable, Cincinnati, OH  
May 7-9, 2019

Han Bevinakatti, Principal Scientist, Global R&D

**Nouryon**

# Introduction to Nouryon

Formerly known as AkzoNobel Specialty Chemicals



# A global specialty chemicals leader

## Formerly AkzoNobel Specialty Chemicals

- Produce essential chemicals
- Top-tier performance in safety, sustainability, and reliability
- Growth driven by collaborative innovation
- Accelerating growth through operational excellence and strategic investments

The Nouryon logo is displayed in a large, orange, sans-serif font. The letter 'N' is stylized with a white negative space cutout.

About **10,000**  
employees  
worldwide

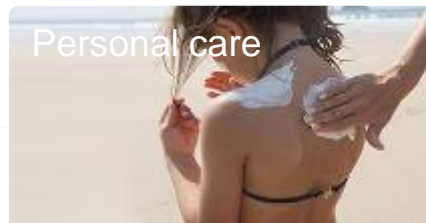
Operating in over  
**80** countries

**€5.0** billion  
revenue in 2017

**80%** of our  
revenue comes  
from #1 or #2  
positions

# Supplying essential chemistry to markets worldwide

- Experts in highly demanding chemistry
- Supplying markets with essential chemicals for manufacturing everyday products
- Our products play an essential role in everyday life



## Growth driven by innovation

- A portfolio rich with innovative products
- Investing in RD&I to drive growth, create safer and more sustainable products and processes, and improve the way we work
- Opening up to the ideas and enthusiasm of outsiders to achieve our full potential and help build a more sustainable industry
- Working closely with customers and partners to develop sustainable solutions

**700**  
employees  
in RD&I

**€100 million**  
per year  
invested  
in RD&I

**More than**  
**5,000**  
**patents**

**Imagine**  
**Chemistry**  
**challenge**  
**generated**  
**over 500 ideas**

# Imagine Chemistry Collaborative Innovation Challenge

A decorative graphic consisting of two white arcs that intersect. A blue dot is located on the left side of the upper arc, and a green dot is located on the right side of the lower arc.

# Imagine Chemistry

Solving real business challenges and making a better world with chemistry

Collaborate as **equals**, by being **transparent**, **listening** and **learning** from each other

## Startup solutions

- Fresh ideas
- New perspectives
- Passion and energy



## Nouryon global capabilities

- Bring ideas from lab to production
- Safety and operational excellence
- Global footprint

*“We seek to get infected by start-up passion; in exchange offering our experience, capabilities and route-to-market”*

# A unique approach

Intensive collaboration for route to market

**Unique approach**  
**An year's work in 3 days!** By bringing together all decision makers to decide on the spot

**Business impact**  
Focused on real-life business challenges. Solutions can be brought to market

**Collaborative approach**  
Not a beauty contest but a joint development. No IP claims in advance and shared IP

**One-stop shop & deep screening**  
Cover all aspects of business plan in 1 event: 70+ experts, decision makers and partners

# Imagine Chemistry, now in its 3<sup>rd</sup> year

Deventer 2017



The Netherlands

Gothenburg 2018



Sweden

Deventer 2019



The Netherlands

# 2018 Finals Gothenburg

- 20 Mentors
- 40 Finalists
- 70 Experts
- 140 Individual sessions

And many, many others  
...a lot of networking

- ✓ Ideas into joint value case





# 2018 award winners

Based on 7 criteria, including the value case



**Partner awards:**

**Joint Development Agreements**

**AkzoNobel Chemical support**

**Research Agreement**

**Sourcing Agreements**  
Launching Customer

# Imagine Chemistry 2019 – 3<sup>rd</sup> Edition

The Challenge topics change every year

**5 business led challenge areas  
for 2019**

Sustainable  
bio-based  
surfactants  
for everyone



Label-free  
chemistries

Sensing in  
demanding  
chemical  
environments

Performance  
boosting  
nano-  
particles

Sustainable  
alternatives  
to our current  
technologies

# The 2019 finalists are again a diverse group from all over the world

## Sustainable bio-based surfactants (in partnership with Unilever)

CarbExplore Research	The Netherlands
Fraunhofer IGB	Germany
Sironix Renewables	USA
The University of Sheffield + Entomics	GB

## Label-free chemistries

Intelligent Fluids	Germany
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## Performance-boosting nanoparticles

RISE	Sweden
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## Sensing in demanding chemical environments

Arenal Process Control Solutions	The Netherlands
Fluence Analytics	USA
Ingu Solutions	Canada

## Pushing the frontiers of chemical innovation

Altum Technologies	Finland
Cambridge Carbon Capture	UK
Ionomr	Canada
Kansas State University	USA
Beijing University	China

# Who can submit a solution?

Proof-of-principle to full product



## Startups

You have a proven concept which could be a solution for one of our business challenges.



## Scaleup

You have successfully launched your product and are ready to explore new applications and markets



## Suppliers

You have a solution working in a different market that matches one of our business challenges



## Universities

You work at a university and you have a proven concept that is ready for valorization.

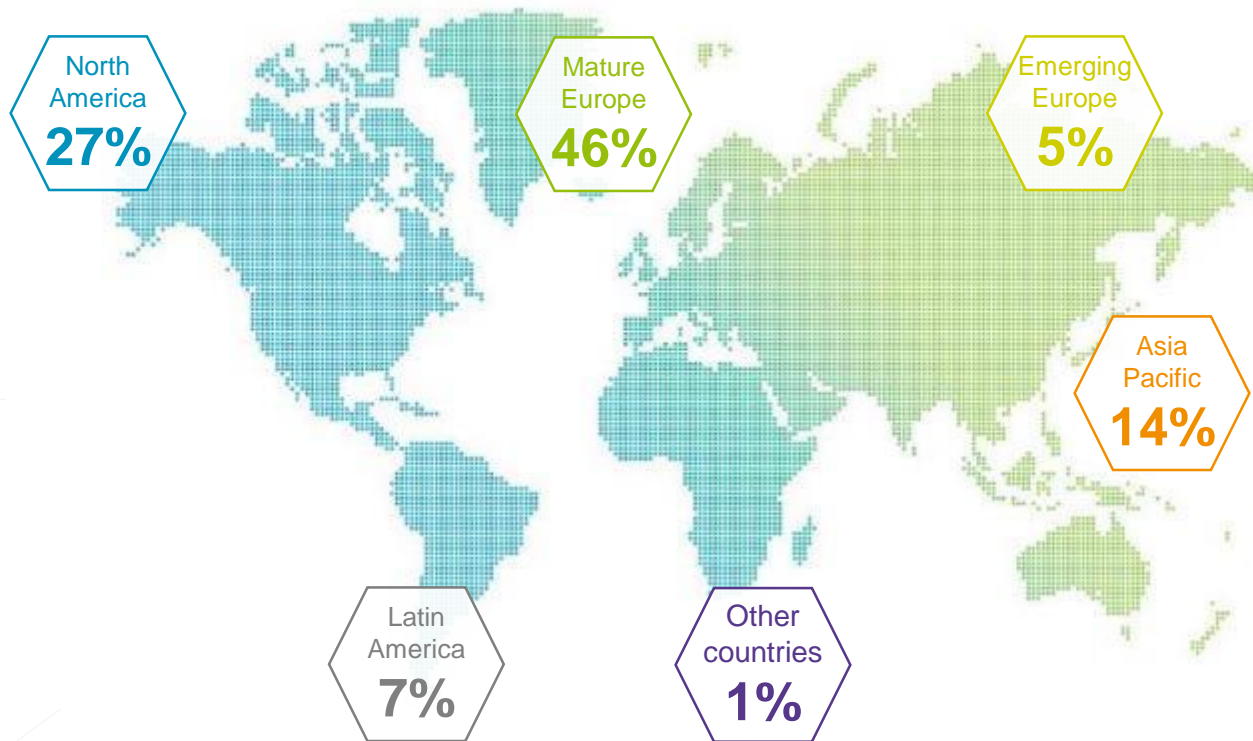


## Research Center

You work at a research institute and you have a proven concept that is ready for valorization.

# Three Editions of Imagine Chemistry

Over 500 submissions with a truly global spread



# Strong external partners

Outreach, content and win-win



Business Support on Your Doorstep

Nouryon



Imagine Chemistry



# Thank you!

## Join us



[imaginechemistry.com](http://imaginechemistry.com)



[@imagineChem](https://twitter.com/imagineChem)



[imaginechemistry@nouryon.com](mailto:imaginechemistry@nouryon.com)